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1923

PRICE LIST

Collected Stock

Issued January 1922

★ FEB 17 1923 ★

La Bars

Rhododendron Nursery

Stroudsburg, Penna.

19 YEARS' EXPERIENCE AS
COLLECTORS OF

Kalmia Latifolia

Rhododendron { MAXIMUM
CATAWBIENSE
CAROLINIANUM
MINUS

Leucothoe Catesbaei

Azalea { ARBORESCENS
CALENDULACEA
ROSEUM
VISCOSA
NUDIFLORA

Andromeda Floribunda

— DISCOUNT

Car Loads } Prices quoted are for Collected Stock
 Less Car Loads, } ping point in West Virginia, Virginia or
 Usually it is advisable to send less
 advised of varieties, sizes and quantities
VARIETIES **FLOWERS**

Rhododendron	Maximum	White, Light Pink
	Maximum, Specimen	White, Light Pink
	Catawbiense	Reddish Purple (L)
	Catawbiense, Specimen	Reddish Purple (L)
	Carolinianum	Light Rose (E)
	Minus (True Punctatum)	Deep Pink
Kalmia	Latifolia (Mountain Laurel)	White, Pink
	Latifolia, Specimens	White, Pink
Azalea	Arborescens	White
	Roseum (Canescens)	Deep Pink (L)
	Viscosa	White, Light Pink,
	Calendulacea	Brick Red, Orange (L)
	Nudiflora	White, Pink

Vaccinium Corymbosum (High Bush Blueberry)—White

Leucothoe Catesbaei White (E)

Andromeda Floribunda White (L)

Specimen quality Azalea, Leucothoe and A

Standard Quality..... { All clumps have large ball of earth, and Kalmia have at least eight (8) stalks of height stated to a clump.

Specimen Quality..... { Specimen Rhododendron, Kalmia and about equal to height with fifteen (15) height stated to a clump.

30% —

by the "clump" each in car loads F. O. B. ship-
 Carolina, unless specifically agreed otherwise.
 r loads from Stroudsburg. Prices quoted when

SIZES IN HEIGHT

	1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
July)	\$.75	\$1.00	\$1.25	\$1.75	\$2.25	\$3.00	\$5.00
July)		1.25	1.75	2.75	4.00	5.00	8.00
May)	.90	1.35	1.80	3.00			
May)		2.00	2.75	4.00	6.00	9.00	12.00
May)	1.00	1.25	1.75	3.00	4.50	7.00	8.00
July)	1.00	1.25	1.75	3.00	4.50	7.00	8.00
May)	.75	1.00	1.25	1.75			
May)		1.35	2.00	3.50	5.00	8.00	12.00
June)	.60	.75	1.00	1.25	2.00	3.00	4.00
May)	.60	.70	.90	1.10	1.50	2.00	3.00
July)	.60	.70	.90	1.10	1.50	2.00	3.00
May)	.60	.70	.90	1.10	1.50	2.00	3.00
May)	.45	.55	.70	.85	1.25	1.75	2.50
May)		1.00	1.25	1.75	2.25	3.00	5.00
May)	.50	.65	.80				
April)	.90	1.25	1.50				

meda 50% additional to above prices.

foliage of good color. Collected Rhododendron
 height stated, and Azalea have at least five (5)

ccinium corymbosum have diameter of spread
 ore stalks and Azalea ten (10) or more stalks of

— DISCOUNT 30% —

Car Loads } Prices quoted are for Collected Stock, by the "clump" each in car loads F. O. B. shipping point in West Virginia, Virginia or North Carolina, unless specifically agreed otherwise.
Less Car Loads, } Usually it is advisable to send less car loads from Stroudsburg. Prices quoted when advised of varieties, sizes and quantity.

VARIETIES		FLOWERS	SIZES IN HEIGHT							
			1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.	
Rhodo- dendron	Maximum	White, Light Pink (July)	\$.75	\$1.00	\$1.25	\$1.75	\$2.25	\$3.00	\$5.00	
	Maximum, Specimen	White, Light Pink (July)		1.25	1.75	2.75	4.00	5.00	8.00	
	Catawbiense	Reddish Purple (Late May)	.90	1.35	1.80	3.00				
	Catawbiense, Specimen	Reddish Purple (Late May)		2.00	2.75	4.00	6.00	9.00	12.00	
	Carolinianum	Light Rose (Early May)	1.00	1.25	1.75	3.00	4.50	7.00	8.00	
	Minus (True Punctatum)	Deep Pink (July)	1.00	1.25	1.75	3.00	4.50	7.00	8.00	
Kalmia	Latifolia (Mountain Laurel)	White, Pink (May)	.75	1.00	1.25	1.75				
	Latifolia, Specimens	White, Pink (May)		1.35	2.00	3.50	5.00	8.00	12.00	
Azalea	Arborescens	White (June)	.60	.75	1.00	1.25	2.00	3.00	4.00	
	Roseum (Canescens)	Deep Pink (Late May)	.60	.70	.90	1.10	1.50	2.00	3.00	
	Viscosa	White, Light Pink, (July)	.60	.70	.90	1.10	1.50	2.00	3.00	
	Calendulacea	Brick Red, Orange (Late May)	.60	.70	.90	1.10	1.50	2.00	3.00	
	Nudiflora	White, Pink (May)	.45	.55	.70	.85	1.25	1.75	2.50	
Vaccinium Corymbosum (High Bush Blueberry)—White (May)				1.00	1.25	1.75	2.25	3.00	5.00	
Lencothoe Catesbaei		White (Early May)	.50	.65	.80					
Andromeda Floribunda		White (Late April)	.90	1.25	1.50					

Specimen quality Azalea, Leucothoe and Andromeda 50% additional to above prices.

Standard Quality { All clumps have large ball of earth, and foliage of good color. Collected Rhododendron and Kalmia have at least eight (8) stalks of height stated, and Azalea have at least five (5) stalks of height stated to a clump.
Specimen Quality { Specimen Rhododendron, Kalmia and Vaccinium corymbosum have diameter of spread about equal to height with fifteen (15) or more stalks and Azalea ten (10) or more stalks of height stated to a clump.

Collected plants are new growth on old roots from burnt over areas, and as fires may not have occurred at several different times and places in the same locality within hauling distance of the shipping point, it is not always possible to procure widely different sizes of the same species from the one section.

All the species quoted do not grow in any one region, and the following table shows kinds that can be sent in one car from the several collecting fields.

From North Carolina	{ Rhododendron Maximum Rhododendron Catawbiense Rhododendron Carolinianum Kalmia Latifolia Azalea Calendulacea
From Virginia	{ Rhododendron Maximum Rhododendron Catawbiense Kalmia Latifolia Azalea Calendulacea Azalea Nudiflora Azalea Roseum Andromeda Floribunda
From West Virginia	{ Rhododendron Maximum Kalmia Latifolia Azalea Nudiflora
From Pennsylvania	{ Kalmia Angustifolia Vaccinium Corymbosum A. Roseum A. Viscosa A. Nudiflora Rhodora Canadensis

If collected stock in complete assortment of varieties is desired it is advisable to assemble the shipment at Stroudsburg, and from there reship, in which case a charge in addition to the price of plants is made to cover pro rate carload freight cost of the several varieties to this point.

Below is the approximate number of Standard Quality R. Maximum, R. Catawbiense and K. Latifolia that can go in a 36-foot car by the several ways of packing:

	Single Deck	Double Deck	Cord-wooded
1 to 2 feet	275	500	1200
2 to 3 feet	200	350	800
3 to 4 feet	175	300	600
4 to 5 feet	150		500
5 to 6 feet	100		300
6 to 7 feet	75		150
7 to 8 feet	50		100

Specimen sizes about 40% less quantity than above.

Extra charge of \$8.00 for double decking car.

Shrubby in car-loads takes 4th class rate, with 16000 pounds minimum weight for a 36-foot box car; about 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as size of ball of earth and soil weights vary greatly.

We will be pleased to ascertain freight rate and probable cost to destination, if advised of your wants.

The following list showing present quoted freight rates (accuracy not guaranteed) in cents per 100 pounds, from the several collecting sections will be of assistance in forming estimate of freight cost by car-load.

	North Carolina	Virginia	West Virginia	Penn.
Cleveland, Ohio.....	1.05 ¹ / ₂	.66 ¹ / ₂	.52 ¹ / ₂	.50 ¹ / ₂
East Liberty, Pa.....		.82 ¹ / ₂	.52 ¹ / ₂	.41 ¹ / ₂
Bryn Mawr, Pa.....		.92 ¹ / ₂	.77 ¹ / ₂	.57 ¹ / ₂
Plainfield, N. J.....		.92 ¹ / ₂	.77 ¹ / ₂	.60
Rochester, N. Y.....		.92 ¹ / ₂	.89 ¹ / ₂	.56
White Plains, N. Y. 1.01 ¹ / ₂		.82		.42
New Rochelle, N. Y. 1.01 ¹ / ₂		.82	.60	.38
Glen Cove, N. Y.....	1.01 ¹ / ₂	.95	.67	.38 ¹ / ₂
Brookline, Mass.....	1.01 ¹ / ₂	.82 ¹ / ₂		.41 ¹ / ₂

FREIGHT REDUCED 10%

Collected plants are new growth on old roots from burnt over areas, and as fires may not have occurred at several different times and places in the same locality within hauling distance of the shipping point, it is not always possible to procure widely different sizes of the same species from the one section.

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From North Carolina	{ Rhododendron Maximum Rhododendron Catawbiense Rhododendron Carolinianum Kalmia Latifolia Azalea Calendulacea
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	Single Deck	Double Deck	Cord-wooded
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6 to 7 feet	75		150
7 to 8 feet	50		100

Specimen sizes about 40% less quantity than above.

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	North Carolina	Virginia	West Virginia	Penna.
Cleveland, Ohio.....	1.05 ¹⁰ ₁₀	.66 ¹⁵ ₁₀	.52 ¹⁵ ₁₀	.50 ¹⁵ ₁₀
East Liberty, Pa.....82 ¹⁰ ₁₀	.52 ¹⁵ ₁₀	.41 ¹⁰ ₁₀
Bryn Mawr, Pa.....	.92 ¹⁰ ₁₀	.77 ¹⁵ ₁₀	.57 ¹⁵ ₁₀	.35 ¹⁵ ₁₀
Plainfield, N. J.....	.92 ¹⁰ ₁₀	.77 ¹⁵ ₁₀	.60	.28
Rochester, N. Y.....	.92 ¹⁰ ₁₀	.89 ¹⁵ ₁₀	.56	.38
White Plains, N. Y.	1.01 ¹⁰ ₁₀	.8242
New Rochelle, N. Y.	1.01 ¹⁰ ₁₀	.82	.60	.38
Glen Cove, N. Y.....	1.01 ¹⁰ ₁₀	.95	.67	.38 ¹⁵ ₁₀
Brookline, Mass.....	1.01 ¹⁰ ₁₀	.82 ¹⁵ ₁₀41 ¹⁰ ₁₀

FREIGHT REDUCED 10%

We specialize in Native Rhododendron, Kalmia and Azalea, and our facilities are unequalled by other collectors. Working organizations are maintained in the sections where these plants grow luxuriantly and in abundance, giving opportunity for a more discriminating selection than is afforded in the repeatedly dug over mountain regions of Pennsylvania and New York.

To locate desirable virgin areas of superior stock necessity took us to the mountains of West Virginia, Virginia, and North Carolina. It is erroneous that plants collected from the Southern Appalachian range at altitudes of from 2500 to 5000 feet are not hardy in northern climates. 90% of our shipments for years past have been from that region, and have given as satisfactory results as those formerly from the Pennsylvania or the New York mountains.

LARGE SPECIMENS

We quote specimen *R. Catawbiense*, *R. Carolinianum*, *R. Minus*, and *Kalmia Latifolia*, in 5 to 8 foot sizes, but as they are difficult to find we request advance notice, so that we can locate them.

BOXWOOD

We are able to secure old Boxwood, from three feet to twelve feet in height and of equal spread, in one of our collecting sections of North Carolina, and will be glad to quote prices for early spring shipment. It will be necessary that orders be placed prior to February 10th, as our working force is moved from that section the last of February. We have a limited quantity of Boxwood at our Stroudsburg Nursery, moved there in the spring of 1921.

AZALEA

To prevent dissatisfaction we remind prospective purchasers of collected Azalea, *R. Carolinianum*, and *R. Minus*, that they are not bushy, as are hybrids, but are more or less thin and leggy. This is due to lack of space and air in their native habitat and their natural tendency to reach for the light.

R. CAROLINIANUM AND R. MINUS

In *R. Carolinianum* and *R. Minus* we advise purchase of our nursery grown plants, that are bushy, compact and well furnished, but if collected stock is desired we will supply, with the mutual understanding that our best efforts will be used in selecting, digging and packing, disclaiming further responsibility.

We do not seek to discourage purchase of collected stock, rather to prevent exaggerated expectancy.

NURSERY GROWN STOCK

We began in the spring of 1917 to establish a nursery at Stroudsburg, Pa., and now have growing under conditions similar to that in their native habitat, the several species in which we specialize as collectors, Native *Rhododendron*, *Kalmia*, *Azalea*, *Leucothoe Catesbaei* and *Andromeda Floribunda*. Our stock is large, and in various sizes. Price list will be supplied on request.

We invite you to inspect the stock at the nursery before placing your order. Stroudsburg is the center of the Pocono Mountain and Delaware Water Gap summer resort region, and is two hours from Hoboken by D., L. & W. R. R., and three and one-half hours from Philadelphia by P. R. R. Consult Blue Book for excellent motor routes.

IMPORTANT REMINDERS

Collected stock shipments from North Carolina and Virginia can commence about March 15th; from West Virginia about April 1st; from Pennsylvania about April 15th, or as soon as ground in the mountains is sufficiently free from frost to permit of digging. Fall shipments can commence September 1st.

Since the establishment of Quarantine 37, inquiries and orders are received from persons unfamiliar with collected plants, and caution is given that they are unlike the hybrids formerly received from Europe, having more or less woody roots; more or less leggy; and considerably heavier and larger in root bulk. Please be particular to fully satisfy yourself in advance, giving us proper opportunity to supply you with information, so that there can be no cause for misunderstanding.

It is to the advantage of the customer to place his order early. In fairness to all, orders are filled in the order of their receipt, and not from date of inquiry.

The right to cancel an order is reserved by us should financial reports of the party prove unsatisfactory.

Cancellation of an order will be repudiated, if work on same has been commenced by us unless the loss by reason of such work will be accepted by the customer.

Sales are made F. O. B. shipping point. After being receipted for by the transportation company we assume no responsibility for their delivery, delay or injury in transit. Claims to be made upon receipt of goods.

Consignees will promptly advise us of arrival of shipment so that our efforts to trace can cease.

One per cent. discount allowed for payment in thirty days from date of invoice; interest will be charged thereafter.

LABARS RHODODENDRON NURSERY
Stroudsburg, Pa.

Local Phone 30-B-2, with Long Distance
Connections